

John Vought

Craft Beer Sales Representative looking for more hands on position

Stafford, VA

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My work experience is varied. I have been a police K-9 officer, worked in retail and done hard physical labor. I have been in the Craft Beer industry for the last 2 years and I have enjoyed it. I am looking for a position with an established brewery in a more hands on position.

Willing to relocate: Anywhere

Authorized to work in the US for any employer

Work Experience

Regional Sales Representative

Castle hill cidery - Charlottesville, VA

September 2018 to Present

As a sales representative I am tasked with cold calling businesses, explaining my product, setting up tastings, and closing a sale. I am the sales representative for the entire northern Virginia area.

Regional Sales Representative

Hangar 9 Distribution - Culpeper, VA

April 2018 to September 2018

As a Regional Sales Representative it was my responsibility to promote and sell craft beer from 8 different breweries. I would cold call, set up tastings, take orders, coordinate with different restaurants, organize and recruit for festivals and problem solve.

Craft Beer Sales Representative

BadWolf Brewing Company - Manassas, VA

January 2018 to May 2018

As a Craft Beer Sales Representative I was responsible for visiting bars and stores to promote BadWolf's products. I also was the main point of contact for the distributors and vendors.

Draft Technician

Draftman inc - Fairfax, VA

August 2017 to April 2018

As a draft technician I am responsible for cleaning and repairing beer lines and systems as well as interacting with bar owners and manager staff.

Assistant Manager

HOGAN AND SONS - Fairfax, VA

June 2016 to August 2017

As a assistant service manager I am responsible for the service department in a busy automotive shop in fairfax va. I am also heavily involved in the day to day operation of the shop. I also prepare estimates and speak with customers about any work that needs to be done to there vehicle and recommend maintence to customers. I am Goodyear certified as a tire expert.

Owner

Rescued Capital LLC - Burke, VA
June 2012 to August 2017

22009

I have started my own company primarily selling antiques, vintage items and consignment selling through my own store on Ebay. I also do delivery driving and route distribution. I am responsible for the day to day operation of a small business.

Field technician

Quality Counts LLC - Vienna, VA
December 2015 to June 2016

As a field technician I am responsible for the set up and disassembly of various traffic data collection equipment.

Tri-axle dump truck / flat bed driver

JL Tree LLC / Fairfax trucking LLC - Fairfax, VA
November 2013 to December 2015

Responsibilities

My primary responsibility is to assist the tree crews with cutting down trees and then loading and disposing of the wood afterwards. I am also responsible for the driving and picking up of construction materials such as dirt, concrete etc. and disposing of the materials at various dump sites.

Accomplishments

I have, through my actions, made the trucking company a safer place.

Skills Used

Class B CDL

Saunders Driver

Saunders Landscape Supply - Chester, MD
April 2013 to November 2013

21619

(703) 764-4831

Responsible for pickup and delivery of landscape supplies. Duties include following a pre-made route, interacting with vendors, driving a large dump truck, and interacting with customers.

Police Officer/Corporal/K-9

Metro Washington Airports Authority - Washington, DC
June 2002 to February 2012

20001-6000

(703) 417-8600

\$70K per year / 40 hours per week

Patrolled the area in and around Dulles International Airport and Washington National Airport with my K-9 partner. Utilized for clearing possible suspicious items that pose a threat to the safety of the traveling public. Responsible for clearing all domestic and international cargo flying out.

Member of the peer support team.

Qualified as expert in bi-annual tactical and firearms tests.

Was a shop steward for the local union (IUPA 5004) and updated website.

Achieved top rating of Far Exceeds on squad annual review 2005.

Education

Diploma

TSA National Explosive Canine Detection School

2008

Certificate

Fairfax County Criminal Justice Academy

2003

Diploma

Northern Virginia Criminal Justice Academy

2002

Northern Virginia Community College

1992 to 1997

High School Diploma

Lake Braddock Secondary School

1986 to 1992

Skills

CDL class B drivers license (2 years), Computer proficiency (10+ years), Graphic design (10+ years), Customer service (10+ years), Manual labor (5 years), Web design

Certifications/Licenses

Tire expert

Goodyear learning center