

# John Vought

## **Craft Beer Sales Representative looking for more hands on position**

Stafford, VA

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My work experience is varied. I have been a police K-9 officer, worked in retail and done hard physical labor. I have been in the Craft Beer industry for the last 2 years and I have enjoyed it. I am looking for a position with an established brewery in a more hands on position.

Willing to relocate: Anywhere

Authorized to work in the US for any employer

## Work Experience

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### **Regional Sales Representative**

Castle hill cidery - Charlottesville, VA

September 2018 to Present

As a sales representative I am tasked with cold calling businesses, explaining my product, setting up tastings, and closing a sale. I am the sales representative for the entire northern Virginia area.

### **Regional Sales Representative**

Hangar 9 Distribution - Culpeper, VA

April 2018 to September 2018

As a Regional Sales Representative it was my responsibility to promote and sell craft beer from 8 different breweries. I would cold call, set up tastings, take orders, coordinate with different restaurants, organize and recruit for festivals and problem solve.

### **Craft Beer Sales Representative**

BadWolf Brewing Company - Manassas, VA

January 2018 to May 2018

As a Craft Beer Sales Representative I was responsible for visiting bars and stores to promote BadWolf's products. I also was the main point of contact for the distributors and vendors.

### **Draft Technician**

Draftman inc - Fairfax, VA

August 2017 to April 2018

As a draft technician I am responsible for cleaning and repairing beer lines and systems as well as interacting with bar owners and manager staff.

### **Assistant Manager**

HOGAN AND SONS - Fairfax, VA

June 2016 to August 2017

As a assistant service manager I am responsible for the service department in a busy automotive shop in fairfax va. I am also heavily involved in the day to day operation of the shop. I also prepare estimates and speak with customers about any work that needs to be done to there vehicle and recommend maintence to customers. I am Goodyear certified as a tire expert.

### **Owner**

Rescued Capital LLC - Burke, VA  
June 2012 to August 2017

22009

I have started my own company primarily selling antiques, vintage items and consignment selling through my own store on Ebay. I also do delivery driving and route distribution. I am responsible for the day to day operation of a small business.

### **Field technician**

Quality Counts LLC - Vienna, VA  
December 2015 to June 2016

As a field technician I am responsible for the set up and disassembly of various traffic data collection equipment.

### **Tri-axle dump truck / flat bed driver**

JL Tree LLC / Fairfax trucking LLC - Fairfax, VA  
November 2013 to December 2015

#### **Responsibilities**

My primary responsibility is to assist the tree crews with cutting down trees and then loading and disposing of the wood afterwards. I am also responsible for the driving and picking up of construction materials such as dirt, concrete etc. and disposing of the materials at various dump sites.

#### **Accomplishments**

I have, through my actions, made the trucking company a safer place.

#### **Skills Used**

Class B CDL

### **Saunders Driver**

Saunders Landscape Supply - Chester, MD  
April 2013 to November 2013

21619

(703) 764-4831

Responsible for pickup and delivery of landscape supplies. Duties include following a pre-made route, interacting with vendors, driving a large dump truck, and interacting with customers.

### **Police Officer/Corporal/K-9**

Metro Washington Airports Authority - Washington, DC  
June 2002 to February 2012

20001-6000

(703) 417-8600

\$70K per year / 40 hours per week

Patrolled the area in and around Dulles International Airport and Washington National Airport with my K-9 partner. Utilized for clearing possible suspicious items that pose a threat to the safety of the traveling public. Responsible for clearing all domestic and international cargo flying out.

Member of the peer support team.

Qualified as expert in bi-annual tactical and firearms tests.

Was a shop steward for the local union (IUPA 5004) and updated website.

Achieved top rating of Far Exceeds on squad annual review 2005.

## Education

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### **Diploma**

TSA National Explosive Canine Detection School

2008

### **Certificate**

Fairfax County Criminal Justice Academy

2003

### **Diploma**

Northern Virginia Criminal Justice Academy

2002

Northern Virginia Community College

1992 to 1997

### **High School Diploma**

Lake Braddock Secondary School

1986 to 1992

## Skills

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CDL class B drivers license (2 years), Computer proficiency (10+ years), Graphic design (10+ years), Customer service (10+ years), Manual labor (5 years), Web design

## Certifications/Licenses

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### **Tire expert**

Goodyear learning center